

TERMS & CONDITIONS OF SUPPLY (NZ)  
 Table of Retailing Requirements

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	Minimum Opening Order	6 Monthly Official Stockist Requirement	Retail Margin	Territory Protection Available
Everyday Stationery				
Appointed	\$500 (ex GST)	\$500	2.2	✓
Decomposition Book	\$500 (ex GST)	\$400	2.3	✓
Delfonics	\$500 (ex GST)	\$500	2.3	✓
Fabriano Boutique	\$500 (ex GST)	\$500	2.3	✓
Hightide	\$400 (ex GST)	\$400	2.3	✓
Life Stationery	\$350 (ex GST)	\$350	2.1	✓
Masking Tape MT	\$350 (ex GST)	\$350	2.3	
MiGoals	\$500 (ex GST)	\$500	2.1	✓
Milligram	\$500 (ex GST)	\$500	2.3	✓
Moleskine	\$1,000 (ex GST)	\$500	2.1- 2.2	✓
Octaevo	\$350 (ex GST)	\$350	2.2	✓
Paper Tigre	\$500 (ex GST)	\$500	2.1	✓
The Lab	\$500 (ex GST)	\$500	2.3	

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<b>Writing Instruments</b>				
Ballograf	\$350 (ex GST)	\$350	2.2	✓
Kaweco	\$350 (ex GST)	\$500	2.3	✓
Palomino	\$150 (ex GST)	\$350	2.3	✓

	Minimum Opening Order	6 Monthly Official Stockist Requirement	Retail Margin	Territory Protection Available
<b>Home, Living &amp; Accessories</b>				
House Doctor	\$500 (ex GST)	\$500	2.3	✓
Kinto	\$500 (ex GST)	\$500	2.1	✓
Meraki	\$500 (ex GST)	\$500	2.3	✓
Nkuku	\$500 (ex GST)	\$500	2.1- 2.3	✓
Telegram Lamps	\$500 (ex GST)	\$500	2.3	✓
The School of Life	\$500 (ex GST)	\$500	2.3	✓
Savon Stories	\$500 (ex GST)	\$500	2.1	✓

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<b>Cards, Letters &amp; Wrap</b>				
Ashkahn	\$350 (ex GST)	\$350	2.2	✓
Egg Press	\$350 (ex GST)	\$350	2.1	✓
Hello Lucky	\$350 (ex GST)	\$350	2.1	✓
Katie Leamon	\$350 (ex GST)	\$350	2.2	✓
Pigeon Whole	\$350 (ex GST)	\$350	2.2	✓
Redfries	\$350 (ex GST)	\$350	2.1	✓
Rifle Paper Co.	\$500 (ex GST)	\$500	2.2	✓
TAY HAM	\$350 (ex GST)	\$350	2.3	✓

	Minimum Opening Order	6 Monthly Official Stockist Requirement	Retail Margin	Territory Protection Available
<b>Collections, Diaries &amp; Seasonal</b>				
Christmas & Planners	\$500 (ex GST)	N/A	2.2	
Delfonics Diaries	\$500 (ex GST)	N/A	2.3	✓
Moleskine Diaries	\$500 (ex GST)	\$500	2.2	✓

- To be registered as a stockist, stores must spend a minimum opening order, as well as a minimum reorder value every 6 months.
- Moleskine & Decomposition must be purchased as a stand/spinner.
- We support quality and limited brand representation in each territory and each application will be reviewed case by case by the local Territory Manager (TM).