

TERMS & CONDITIONS OF SUPPLY (AU)

Table of Retailing Requirements

	Minimum Opening Order	6 Monthly Official Stockist Requirement	Retail Margin	Territory Protection Available
<b>Everyday Stationery</b>				
<i>Clairefontaine</i>	\$500 (ex GST)	\$500	2.2	
<i>Decomposition Book</i>	\$500 (ex GST)	\$400	2.2	✓
<i>Delfonics</i>	\$500 (ex GST)	\$500	2.2	✓
<i>Life Stationery</i>	\$350 (ex GST)	\$350	2.0	✓
<i>Masking Tape MT</i>	\$350 (ex GST)	\$350	2.2	
<i>MiGoals</i>	\$500 (ex GST)	\$500	2.0	✓
<i>Milligram</i>	\$500 (ex GST)	\$500	2.2	✓
<i>Moleskine</i>	\$1,000 (ex GST)	\$500	2.1-2.2	✓
<i>nuuna</i>	\$500 (ex GST)	\$500	1.85	✓
<i>Octaevo</i>	\$350 (ex GST)	\$350	2.1	✓
<i>Rhodia</i>	\$500 (ex GST)	\$500	2.2	✓
<i>Sketch, Write &amp;</i>	\$500 (ex GST)	\$500	2.1	✓
<i>The Lab</i>	\$500 (ex GST)	\$500	2.1-2.2	

	Minimum Opening Order	6 Monthly Official Stockist Requirement	Retail Margin	Territory Protection Available
<b>Writing Instruments</b>				
<i>Ballograf</i>	\$350 (ex GST)	\$350	2.1	✓
<i>G.Lalo, J.Herbin &amp; Brause</i>	\$350 (ex GST)	\$350	2.1-2.2	✓

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<i>Kaweco</i>	\$500 (ex GST)	\$500	2.2	✓
<i>OHTO</i>	\$350 (ex GST)	\$350	2.2	✓
<i>Palomino</i>	\$350 (ex GST)	\$350	2.2	✓
<i>LAMY</i>	\$500 (ex GST)	\$500	2.2	✓

	Minimum Opening Order	6 Monthly Official Stockist Requirement	Retail Margin	Territory Protection Available
<i>Home, Living &amp; Accessories</i>				
<i>24Bottles</i>	\$500 (ex GST)	\$500	2.2	✓
<i>Bon Parfumeur</i>	\$500 (ex GST)	\$500	2.2	✓
<i>House Doctor</i>	\$800 (ex GST)	\$800	2.2	✓
<i>Fennec</i>	\$500 (ex GST)	\$500	2.0	✓
<i>Kinto</i>	\$500 (ex GST)	\$500	2.0	✓
<i>Meraki</i>	\$500 (ex GST)	\$500	2.2	✓
<i>Ostrichpillow</i>	\$500 (ex GST)	\$500	2.0	✓
<i>Savon Stories</i>	\$500 (ex GST)	\$500	2.0	✓
<i>Serax</i>	\$800 (ex GST)	\$800	2.2	✓
<i>Tatine</i>	\$500 (ex GST)	\$500	2.1	✓
<i>The School of Life</i>	\$500 (ex GST)	\$500	2.2	✓

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<b>Cards, Letters &amp; Wrap</b>				
<i>Ashkahn</i>	\$350 (ex GST)	\$350	2.0	✓
<i>Egg Press</i>	\$350 (ex GST)	\$350	2.0	✓
<i>Hello Lucky</i>	\$350 (ex GST)	\$350	2.0	✓
<i>Katie Leamon</i>	\$350 (ex GST)	\$350	2.1	✓
<i>Pigeon Whole</i>	\$350 (ex GST)	\$350	2.1	✓
<i>Redfries</i>	\$350 (ex GST)	\$350	2.1	✓
<i>Rifle Paper Co.</i>	\$500 (ex GST)	\$500	2.1	✓
<b>TAY HAM</b>	\$350 (ex GST)	\$350	2.0	✓
<b>WRAP</b>	\$500 (ex GST)	\$500	2.2	✓

- To be registered as a stockist, stores must spend a minimum opening order, as well as a minimum reorder value every 6 months.
- Moleskine, Decomposition, Clairefontaine, Rhodia & LAMY must be purchased as a stand/spinner.
- We support quality and limited brand representation in each territory and each application will be reviewed case by case by the local Territory Manager (TM).