

TERMS & CONDITIONS OF SUPPLY (NZ)
Table of Retailing Requirements

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	Minimum Opening Order	6 Monthly Official Stockist Requirement	Retail Margin	Territory Protection Available
Everyday Stationery				
<i>Decomposition Book</i>	\$500 (ex GST)	\$400	2.3	✓
<i>Delfonics</i>	\$500 (ex GST)	\$500	2.3	✓
<i>Life Stationery</i>	\$350 (ex GST)	\$350	2.1	✓
<i>Masking Tape MT</i>	\$350 (ex GST)	\$350	2.3	
<i>MiGoals</i>	\$500 (ex GST)	\$500	2.1	✓
<i>Milligram</i>	\$500 (ex GST)	\$500	2.3	✓
<i>Moleskine</i>	\$1,000 (ex GST)	\$500	2.1-2.2	✓
<i>nuuna</i>	\$500 (ex GST)	\$500	1.85	✓
<i>Octaevo</i>	\$350 (ex GST)	\$350	2.2	✓
<i>Sketch, Write &</i>	\$500 (ex GST)	\$500	2.2	✓
<i>The Lab</i>	\$500 (ex GST)	\$500	2.3	

	Minimum Opening Order	6 Monthly Official Stockist Requirement	Retail Margin	Territory Protection Available
Writing Instruments				
<i>Ballograf</i>	\$350 (ex GST)	\$350	2.2	✓
<i>Kaweco</i>	\$350 (ex GST)	\$500	2.3	✓
<i>OHTO</i>	\$350 (ex GST)	\$350	2.3	✓
<i>Palomino</i>	\$150 (ex GST)	\$350	2.3	✓

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Home, Living & Accessories				
<i>Bon Parfumeur</i>	\$500 (ex GST)	\$500	2.1	✓
<i>House Doctor</i>	\$500 (ex GST)	\$500	2.3	✓
<i>Fennec</i>	\$500 (ex GST)	\$500	2.1	✓
<i>Kinto</i>	\$500 (ex GST)	\$500	2.1	✓
<i>Meraki</i>	\$500 (ex GST)	\$500	2.3	✓
<i>Ostrichpillow</i>	\$500 (ex GST)	\$500	2.1	✓
<i>Savon Stories</i>	\$500 (ex GST)	\$500	2.1	✓
<i>Serax</i>	\$800 (ex GST)	\$800		✓
<i>Tatine</i>	\$500 (ex GST)	\$500	2.1	✓
<i>The School of Life</i>	\$500 (ex GST)	\$500	2.3	✓

	Minimum Opening Order	6 Monthly Official Stockist Requirement	Retail Margin	Territory Protection Available
Cards, Letters & Wrap				
<i>Ashkahn</i>	\$350 (ex GST)	\$350	2.0	✓
<i>Egg Press</i>	\$350 (ex GST)	\$350	2.1	✓
<i>Hello Lucky</i>	\$350 (ex GST)	\$350	2.1	✓
<i>Katie Leamon</i>	\$350 (ex GST)	\$350	2.2	✓

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<i>Pigeon Whole</i>	\$350 (ex GST)	\$350	2.2	✓
<i>Redfries</i>	\$350 (ex GST)	\$350	2.1	✓
<i>Rifle Paper Co.</i>	\$500 (ex GST)	\$500	2.2	✓
<i>TAY HAM</i>	\$350 (ex GST)	\$350	2.0	✓

- *To be registered as a stockist, stores must spend a minimum opening order, as well as a minimum reorder value every 6 months.*
- *Moleskine & Decomposition must be purchased as a stand/spinner.*
- *We support quality and limited brand representation in each territory and each application will be reviewed case by case by the local Territory Manager (TM).*